

Bountifield International
Minneapolis, Minnesota

Combined Financial Statements
Auditor's Report
For the Years Ended
June 30, 2020 and 2019



CERTIFIED PUBLIC ACCOUNTANTS

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Carpenter, Evert & Associates

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Independent Auditor's Report

Board of Directors
Bountifield International
Minneapolis, Minnesota

We have audited the accompanying financial statements of Bountifield International which comprise the combined statements of financial position as of June 30, 2020 and 2019, and the related combined statements of activities and changes in net assets, functional expense, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Combined Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the combined financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of Bountifield International as of June 30, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Carpenter, Evert & Associates, Ltd.
Certified Public Accountants

Minneapolis, Minnesota
March 25, 2021

EXHIBIT A

BOUNTYFIELD INTERNATIONAL
COMBINED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS
FOR THE YEARS ENDING JUNE 30, 2020 AND 2019

	2020		2019		Total
	Without Donor Restrictions	With Donor Restrictions	Without Donor Restrictions	With Donor Restrictions	
Support and Revenue:					
Contributions	\$ 412,856	\$ 574,998	\$ 987,854	\$ 368,245	\$ 830,206
Government Grants	340,140	-	340,140	-	736,534
In-kind Contributions	57,900	-	57,900	-	107,656
Special Event:					
Revenue	-	-	-	212,722	212,722
Less:Direct Benefit to Donor Costs	-	-	-	48,628	48,628
Net Revenue from Special Event	-	-	-	164,094	164,094
Product Sales	36,449	-	36,449	-	14,314
Investment and Other Income	4,967	-	4,967	-	8,932
Satisfaction of Program Restrictions	306,472	(306,472)	-	(266,117)	-
Total Support and Revenue	1,158,784	268,526	1,427,310	102,128	1,861,736
Expense:					
Program Services	1,020,346	-	1,020,346	-	1,384,510
Support Services:					
Management and General	155,034	-	155,034	-	175,397
Fundraising	166,754	-	166,754	-	198,221
Total Support Services	321,788	-	321,788	-	373,618
Total Expense	1,342,134	-	1,342,134	-	1,758,128
Change in Net Assets From Operations	(183,350)	268,526	85,176	102,128	103,608
Other Changes in Net Assets:					
Translation and Other Adjustments	-	-	-	(6,916)	(6,916)
Unrealized (Loss)/Gain in Beneficial Interest in Assets Held by Presbyterian Church (USA) Foundation	-	(4,145)	(4,145)	1,429	1,429
Change in Net Assets	(183,350)	264,381	81,031	103,557	98,121
Net Assets - Beginning of Year	(6,937)	396,429	389,492	292,872	291,371
Net Assets - End of Year	\$ (190,287)	\$ 660,810	\$ 470,523	\$ 396,429	\$ 389,492

The accompanying Notes to Financial Statements are an integral part of these statements.

BOUNTYFIELD INTERNATIONAL
COMBINED STATEMENT OF FUNCTIONAL EXPENSE
FOR THE YEAR ENDED JUNE 30, 2020 WITH COMPARATIVE TOTALS FOR 2019

	2020				2019	
	Total Program Services	Management & General	Fund- raising	Total Support Services	Total All Services	Total All Services
Salary Expense	\$ 349,455	\$ 35,393	\$ 81,832	\$ 117,225	\$ 466,680	\$ 460,259
Payroll Taxes and Benefits	34,569	4,774	8,474	13,248	47,817	66,487
Total Personnel Costs	<u>384,024</u>	<u>40,167</u>	<u>90,306</u>	<u>130,473</u>	<u>514,497</u>	<u>526,746</u>
Professional Fees	225,107	71,643	19,524	91,167	316,274	288,610
Travel	118,075	4,580	592	5,172	123,247	240,816
Project Expense	78,579	2,669	-	2,669	81,248	275,413
Rent	42,727	4,614	12,348	16,962	59,689	56,029
In-kind Services	57,900	-	-	-	57,900	107,656
Meetings and Conferences	36,123	1,305	1,504	2,809	38,932	29,927
Other Expense	11,628	5,469	16,404	21,873	33,501	71,841
Insurance	21,877	1,187	3,378	4,565	26,442	18,142
Supplies	3,894	11,197	14,013	25,210	29,104	32,538
Interest and Bank Fees	6,562	11,080	1,982	13,062	19,624	23,680
Postage and Shipping	9,426	825	1,059	1,884	11,310	20,588
Utilities	7,125	226	139	365	7,490	15,202
Advertising and Promotion	3,734	36	3,611	3,647	7,381	23,713
Printing	1,154	36	1,894	1,930	3,084	12,756
Volunteer Expense	-	-	-	-	-	1,049
Depreciation	12,411	-	-	-	12,411	13,422
Total Expense	<u>\$ 1,020,346</u>	<u>\$ 155,034</u>	<u>\$ 166,754</u>	<u>\$ 321,788</u>	<u>\$ 1,342,134</u>	<u>\$ 1,758,128</u>

The accompanying Notes to Financial Statements are an integral part of this statement.

BOUNTIFFIELD INTERNATIONAL
COMBINED STATEMENT OF FUNCTIONAL EXPENSE
FOR THE YEAR ENDED JUNE 30, 2019

	Total Program Services	Support Services			Total All Services
		Management & General	Fund- raising	Support Services	
Salary Expense	\$ 292,428	\$ 46,876	\$ 120,955	\$ 167,831	\$ 460,259
Payroll Taxes and Benefits	46,853	5,796	13,838	19,634	66,487
Total Personnel Costs	339,281	52,672	134,793	187,465	526,746
Professional Fees	214,577	70,007	4,026	74,033	288,610
Travel	236,152	-	4,664	4,664	240,816
Project Expense	274,665	748	-	748	275,413
Rent	32,340	7,053	16,636	23,689	56,029
In-kind Services	107,156	-	500	500	107,656
Meetings and Conferences	17,552	9,646	2,729	12,375	29,927
Other Expense	49,382	8,173	14,286	22,459	71,841
Insurance	12,137	1,755	4,250	6,005	18,142
Supplies	22,778	9,345	415	9,760	32,538
Interest and Bank Fees	10,681	12,982	17	12,999	23,680
Postage and Shipping	19,479	148	961	1,109	20,588
Utilities	10,920	1,482	2,800	4,282	15,202
Advertising and Promotion	20,743	105	2,865	2,970	23,713
Printing	2,790	687	9,279	9,966	12,756
Volunteer Expense	1,049	-	-	-	1,049
Depreciation	12,828	594	-	594	13,422
Total Expense	\$ 1,384,510	\$ 175,397	\$ 198,221	\$ 373,618	\$ 1,758,128

The accompanying Notes to Financial Statements
are an integral part of this statement.

BOUNTIFIELD INTERNATIONAL
COMBINED STATEMENTS OF FINANCIAL POSITION
JUNE 30, 2020 AND 2019

<u>ASSETS</u>	<u>2020</u>	<u>2019</u>
Current Assets:		
Cash and Cash Equivalents	\$ 499,831	\$ 315,478
Accounts Receivable	46,932	29,562
Pledges Receivable	-	15,000
Inventory	18,552	38,832
Prepaid Expense	43,032	30,156
Total Current Assets	<u>608,347</u>	<u>429,028</u>
Beneficial Interest in Assets Held by the Presbyterian Church (USA) Foundation	114,922	119,067
Security Deposits	10,021	4,619
Property - Net	<u>9,092</u>	<u>21,503</u>
 TOTAL ASSETS	 <u>\$ 742,382</u>	 <u>\$ 574,217</u>
 <u>LIABILITIES AND NET ASSETS</u>		
Current Liabilities:		
Accounts Payable	\$ 61,604	\$ 59,755
Accrued Salaries and Vacation	21,006	30,055
Other Accrued Expenses	28,504	19,429
Deferred Revenue	1,242	20,883
Notes Payable-Line of Credit	79,603	54,603
Total Current Liabilities	<u>191,959</u>	<u>184,725</u>
PPP SBA Loan	<u>79,900</u>	<u>-</u>
Total Liabilities	<u>271,859</u>	<u>184,725</u>
Net Assets:		
Without Donor Restrictions		
Undesignated	(179,381)	3,969
Cumulative Translation Adjustment	(10,906)	(10,906)
Total Without Donor Restrictions	<u>(190,287)</u>	<u>(6,937)</u>
With Donor Restrictions	<u>660,810</u>	<u>396,429</u>
Total Net Assets	<u>470,523</u>	<u>389,492</u>
 TOTAL LIABILITIES AND NET ASSETS	 <u>\$ 742,382</u>	 <u>\$ 574,217</u>

The accompanying Notes to Financial Statements
are an integral part of these statements.

BOUNTIFIELD INTERNATIONAL
COMBINED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED JUNE 30, 2020 AND 2019

	<u>2020</u>	<u>2019</u>
<u>Increase (Decrease) in Cash and Cash Equivalents</u>		
Cash Flows from Operating Activities:		
Change in Net Assets	\$ 81,031	\$ 98,121
Total Adjustments	<u>(1,578)</u>	<u>(2,488)</u>
Net Cash Provided by Operating Activities	79,453	95,633
Cash Flows from Investing Activities:		
Property Purchases	-	-
Cash Flows from Financing Activities:		
Proceeds from Issuance of Notes Payable	104,900	35,000
Principal Payments on Notes Payable	<u>-</u>	<u>(20,261)</u>
Net Cash Provided by Financing Activities	<u>104,900</u>	<u>14,739</u>
Net Increase in Cash and Cash Equivalents	184,353	110,372
Cash and Cash Equivalents - Beginning of Year	<u>315,478</u>	<u>205,106</u>
Cash and Cash Equivalents - End of Year	<u>\$ 499,831</u>	<u>\$ 315,478</u>

The accompanying Notes to Financial Statements
are an integral part of these statements.

BOUNTFIELD INTERNATIONAL
NOTES TO COMBINED FINANCIAL STATEMENTS
JUNE 30, 2020 and 2019

1. **Summary of Significant Accounting Policies**

Basis of Combination

The combined financial statements of Bountifield International (the Organization) include the accounts of Bountifield US (a Minnesota nonprofit corporation), Compatible Technology International, Inc. (a Minnesota corporation), Bountifield Senegal (A Senegal limited liability company) and Bountifield Malawi (A Malawi limited liability company). All material inter-organizational transactions have been eliminated.

Organizational Purpose

Bountifield International is a postharvest technology solutions provider for smallholder farmers in Africa, helping the most vulnerable process their food more efficiently and bring their crops to market.

The Organization currently has programs in Senegal, Malawi and Kenya to increase local, nutritious food supply in communities. The Organization is partnering with local manufacturing and distribution enterprises in Africa, and with African farmers to introduce tools and training to process millet, sorghum and peanuts for consumption and sale.

Fund Accounting

In order to observe the limitation and restrictions placed on resources available to the Organization, the accounts are maintained in accordance with the principles of fund accounting. This is the procedure whereby resources are classified for accounting and reporting purposes into net asset groupings established according to their nature and restriction. A description of the groupings is as follows:

Net Assets without Donor Restrictions – Net assets which are not subject to donor-imposed stipulations. These net assets include both board designated and undesignated amounts. Property is reported as net assets without donor restrictions.

Net Assets with Donor Restrictions – The part of net assets of the Organization resulting from contributions and other inflows of assets whose use is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions pursuant to those stipulations or do not expire with time nor may be fulfilled by actions of the Organization.

New Accounting Pronouncements

The Organization has adopted Accounting Standards Update (ASU) No. 2018-08, *Not-for-Profit Entities: Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 958)* as management believes the standards improve the usefulness and understandability of the Organization's financial reporting.

BOUNTIFIELD INTERNATIONAL
NOTES TO COMBINED FINANCIAL STATEMENTS
JUNE 30, 2020 and 2019

1. Summary of Significant Accounting Policies (continued)

The Organization has also adopted ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, as amended. Analysis of various provisions of this standard resulted in no significant changes in the way the Organization recognizes revenue, and therefore no changes to the previously issued audited financial statements were required on a retrospective basis. The presentation and disclosures of revenue have been enhanced in accordance with the standard.

Both ASUs have been applied retrospectively for the periods ended June 30, 2020 and 2019, as required.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Organization considers all highly liquid debt instruments purchased with an original maturity of three months or less to be cash equivalents.

Accounts Receivable and Doubtful Accounts

The Organization extends credit to its customers on terms it establishes for individual customers. Receivables are recorded at amounts billed and are generally due when billed. Amounts outstanding for more than 30 days are considered delinquent. Accounts receivable are generally uncollateralized and the Organization does not charge interest on accounts receivable balances. Accounts receivable balances are reviewed on a periodic basis and delinquent receivables are written off when they are considered uncollectible. Accounts are stated net of an allowance for doubtful accounts of \$-0- for both years ended June 30, 2020 and 2019.

Promises-To-Give (Pledges Receivable)

Unconditional promises-to-give are recognized in the period the promises are made. Conditional promises-to-give are recognized when the conditions on which they depend are substantially met, that is, when the conditional promise becomes unconditional.

Inventory

Inventory consists of products sold by the Organization and is valued at the lower of cost (weighted average cost) or net realizable value.

Furniture and Equipment

All expenditures over \$3,000 for furniture and equipment are capitalized at cost. Contributed items are recorded at fair market value at date of donation. Depreciation is provided through the use of the straight-line method.

BOUNTIFFIELD INTERNATIONAL
NOTES TO COMBINED FINANCIAL STATEMENTS
JUNE 30, 2020 and 2019

1. Summary of Significant Accounting Policies (continued)

Contributions

Contributions are recorded as support when received or pledged. If donor-imposed restrictions accompany the contribution, the amount is recorded as net asset with donor restrictions until the donor-imposed restrictions expire or are fulfilled. Net assets with donor restrictions are reclassified to net asset without donor restrictions in the period donor-imposed restrictions expire or are fulfilled, and are reported in the Statements of Activities under the Support and Revenue Category – Net Assets Released from Restrictions except when the receipt and expiration occur in the same period, in which case the contribution is shown as net assets without donor restrictions.

Government Grants and Contracts

Government grants are recorded as revenue when earned. Revenue is earned when eligible expenditures, as defined in each grant or contract, are made. Funds received but not yet earned are shown as refundable advances. Expenditures under government contracts are subject to review by the granting authority. To the extent, if any, that such a review reduces expenditures allowable under these contracts, the Organization will record such disallowance at the time the final assessment is made.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amount of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Income Tax

The Organization has a tax-exempt status under Section 501(c)(3) of the Internal Revenue Code and has adopted *Accounting for Uncertainty in Income Taxes*, ASC 740-10. The policy is to evaluate uncertain tax positions, at least annually, for the potential for income tax exposure from unrelated business income or from loss of nonprofit status. The Organization continues to operate consistent with its original exemption application and each year takes the necessary actions to maintain its exempt status. It has been classified as an organization that is not a private foundation under the Internal Revenue Code and charitable contributions by donors are tax deductible. In compliance with its exempt status, the Organization annually files a Return of Organization Exempt From Income Tax (Form 990).

BOUNTIFIELD INTERNATIONAL
NOTES TO COMBINED FINANCIAL STATEMENTS
JUNE 30, 2020 and 2019

1. Summary of Significant Accounting Policies (continued)

Functional Allocation of Expense

Expenses are recorded in functional categories when incurred. In certain cases, allocations of expenses between categories must be made. When allocations are required, they are based on the best estimates of management.

Subsequent Events

The Organization has evaluated the effect that subsequent events would have on the combined financial statements through March 25, 2021, which is the date the combined financial statements were available to be issued.

The COVID-19 outbreak in the United States has caused business disruption through both mandated and voluntary closing of organizations. While the disruption is currently expected to be temporary, there is considerable uncertainty around its duration. Reasonable estimates cannot be made at this time regarding the impact on future operating results.

2. Financial Instruments

Significant Concentrations of Credit Risk

The Organization provides services from the Twin Cities to locations throughout the world. Accounts receivable are due from domestic and international individuals and institutions.

Concentrations of Credit Risk Arising from Cash Deposits in Excess of Insured Limits

At June 30, 2020 the Organization held funds at a local financial institution in excess of federally insured limits.

3. Property

The Organization owned the following as of:

	<u>June 30,</u>		<u>Estimated</u>
	<u>2020</u>	<u>2019</u>	<u>Useful Lives</u>
Vehicles	\$ 49,740	\$ 49,740	5-7 Years
Less Accumulated Depreciation	<u>40,648</u>	<u>28,237</u>	
	<u>\$ 9,092</u>	<u>\$ 21,503</u>	

Depreciation expense of \$12,411 and \$13,422 was recorded for the years ended June 30, 2020 and 2019, respectively.

BOUNTFIELD INTERNATIONAL
NOTES TO COMBINED FINANCIAL STATEMENTS
JUNE 30, 2020 and 2019

4. Beneficial Interest in Assets Held by the Presbyterian Church (USA) Foundation

The Organization has an irrevocable beneficial interest to the annual income from assets donated to the Presbyterian Church (USA) Foundation. The assets are held in a fund under the control of the Presbyterian Church (USA) Foundation and are invested in a balanced growth mutual fund. They will continue to receive the annual income earned by these assets so long as it continues its current work and maintains an exemption from income taxes under Section 501(c)(3) of the Internal Revenue Code.

The original value of the donated assets was \$145,694. The fair value of the fund was \$114,922 and \$119,067 at June 30, 2020 and 2019, respectively.

5. Fair Value

The Organization adopted Financial Accounting Standards Board Accounting Standards Codification Topic 820 Fair Value Measurements and Disclosures ("ASC 820"). In accordance with ASC 820, "fair value" is defined as the price that an organization would receive upon selling an investment in an orderly transaction to an independent buyer in the principal or most advantageous market for the investment. Various inputs are used in determining the value of investments. ASC 820 established a three-tier hierarchy of inputs to establish a classification of fair value measurements for disclosure purposes.

The three-tier hierarchy of inputs is summarized in the three broad levels listed below:

- Level 1 – Quoted prices in active markets for identical investments.
- Level 2 – Other significant observable inputs (including quoted prices for similar investments, interest rates, prepayment speeds, credit risk, etc.)
- Level 3 – Significant unobservable inputs.

The following is a summary of the inputs used to determine the fair value at:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>Total</u>
June 30, 2020:				
Beneficial Interest in Assets Held by the Presbyterian Foundation	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 114,922</u>	<u>\$ 114,922</u>
June 30, 2019:				
Beneficial Interest in Assets Held by the Presbyterian Foundation	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 119,067</u>	<u>\$ 119,067</u>

BOUNTIFIELD INTERNATIONAL
NOTES TO COMBINED FINANCIAL STATEMENTS
JUNE 30, 2020 and 2019

7. Notes Payable-Line of Credit

The breakdown of notes payable was as follows as of:

	June 30,	
	2020	2019
6.5% line-of-credit loan dated September 28, 2015 from Propel Nonprofits. Interest is paid monthly with the unpaid principal due January 31, 2021. Secured by all business assets.	<u>\$ 79,603</u>	<u>\$ 54,603</u>
Portion Due Within One (1) Year	<u>79,603</u>	<u>54,603</u>
Long-term Portion	<u>\$ -</u>	<u>\$ -</u>

8. PPP SBA Loan

In April 2020, the Organization was granted a loan (the "Loan") from Bremer Bank in the aggregate amount of \$79,900, pursuant to the Paycheck Protection Program (the "PPP") under Division A, Title I of the CARES Act, which was enacted on March 27, 2020.

The Loan, which was in the form of a Note issued by the Borrower, matures in April 2022 and bears interest at a rate of 1% per annum, originally payable monthly commencing in November 2020. The Note may be prepaid by the Borrower at any time prior to maturity with no prepayment penalties.

The payment terms on all PPP loans changed with the signing of the Flexibility Act on June 5, 2020, and payments are now deferred for 10 months after the borrower's covered period, i.e. either 12 or 16 months from origination. In addition, if a borrower applies for forgiveness before the end of the 10 month deferral period, then payments continue to defer until a decision on the forgiveness is returned from the SBA.

Under the terms of the PPP, certain amounts of the Loan may be forgiven if they are used for qualifying expenses as described in the CARES Act. In accordance with these Loan forgiveness terms, funds from the Loan were used by the Organization for payroll costs, group health care and retirement benefits, and rent.

If the Loan is 100% forgiven, then no payments will be due from the Organization. If the Organization does not receive 100% forgiveness, there will be a loan modification at the time of the decision which will communicate the repayment terms of the remaining loan balance. The Organization has elected to carry the Loan as debt on its statement of financial position as of June 30, 2020 per FASB ASC 470.

BOUNTIFFIELD INTERNATIONAL
NOTES TO COMBINED FINANCIAL STATEMENTS
JUNE 30, 2020 and 2019

9. Net Assets With Donor Restrictions

The purpose of net assets with donor restrictions is to account for funds received but not yet spent for the purpose intended by the donor. Net assets with donor restrictions included the following as of:

	June 30,	
	2020	2019
<u>Restrictions that Expire:</u>		
Agro-Processing Technology Businesses in Kenya	\$ 400,750	\$ -
Development of Technologies in Malawi and Tanzania	97,687	207,875
Groundnut Innovations in Malawi and Tanzania	29,760	2,701
Peanut Sheller Research	15,214	-
Thresher in Senegal and Malawi	2,477	24,884
Outcome Evaluation and Validation Project	-	25,000
Rebranding Project	-	12,902
Other	-	4,000
 <u>Restrictions in Perpetuity</u>		
Endowment	114,922	119,067
	<u>\$ 660,810</u>	<u>\$ 396,429</u>

10. In-kind Contributions

The Organization records in-kind contributions at fair market value at date of donation. In-kind contributions included the following as of:

	June 30,	
	2020	2019
Technology, Research and Development Services	<u>\$ 57,900</u>	<u>\$ 107,656</u>

11. Leased Facilities

Rental commitments under a noncancelable lease for office space in effect at June 30, 2020 total \$44,244. The future annual rental commitments are as follows:

<u>Due in the Year Ending June 30,</u>	
2021	\$ 44,244
	<u>\$ 44,244</u>

Rental expense was \$59,689 and \$56,029 for the years ended June 30, 2020 and 2019, respectively.

BOUNTFIELD INTERNATIONAL
NOTES TO COMBINED FINANCIAL STATEMENTS
JUNE 30, 2020 and 2019

12. Liquidity and Availability

The following represents the Organization's financial assets as of:

	June 30,	
	2020	2019
Financial Assets:		
Cash and Cash Equivalents	\$ 499,831	\$ 315,478
Accounts Receivable	46,932	29,562
Pledges Receivable	-	15,000
Beneficial Interest in Assets Held	114,922	119,067
Total Financial Assets	661,685	479,107
Less: Assets not available to be used within one year:		
Net Assets With Donor Restrictions	660,810	396,429
Net Assets With Restrictions to be met within a year	(545,888)	(277,362)
Total Assets not available to be used within one year	114,922	119,067
Financial assets available for general expenditures within one year	\$ 546,763	\$ 360,040

The Organization has certain net assets with donor restrictions limited to use which are available for general expenditure within one year in the normal course of operations. Accordingly, these assets have been included in the qualitative information above for financial assets to meet general expenditures within one year.

As part of their liquidity plan, the Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due.

BOUNTIFFIELD INTERNATIONAL
NOTES TO COMBINED FINANCIAL STATEMENTS
JUNE 30, 2020 and 2019

13. Cash Flow Operating Adjustments

Adjustments to reconcile Change in Net Assets to Net Cash (Used) by Operating Activities are as follows as of:

	<u>June 30,</u>	
	<u>2020</u>	<u>2019</u>
Depreciation	\$ 12,411	\$ 13,422
Loss on Property Disposal	-	3,956
Unrealized Loss (Gain) in Beneficial Interest in Assets Held by Presbyterian Church (USA) Foundation	4,145	(1,429)
Security Deposit Additions	(5,402)	-
Increases (Decreases) in Current Liabilities:		
Accounts Payable	1,849	(4,594)
Accrued Salaries and Vacation	(9,049)	622
Other Accrued Expenses	9,075	(45,320)
Deferred Revenue	(19,641)	19,634
Decreases (Increases) in Current Assets:		
Accounts Receivable	(17,370)	40,007
Pledges Receivable	15,000	5,000
Inventory	20,280	(18,008)
Prepaid Expenses	(12,876)	(15,778)
Total Adjustments	<u>\$ (1,578)</u>	<u>\$ (2,488)</u>

ADDITIONAL INFORMATION



Carpenter, Evert & Associates

Certified Public Accountants
7760 France Avenue S. Suite 940 Bloomington Minnesota 55435
952.831.0085 carpenterevert.com

Statement of Auditor's Responsibility

Board of Directors
Bountifield International
St. Paul, Minnesota

We have audited the combined financial statements of Bountifield International as of and for the years ended June 30, 2020 and 2019, and our report thereon dated March 25, 2021, which expressed an unmodified opinion on those combined financial statements, appears on page 1.

Our audits were conducted for the purpose of forming an opinion on the combined financial statements as a whole. The combining schedule of financial position and the combining schedule of revenue, expense and changes in net assets of Bountifield International for the year ended June 30, 2020, are presented for purposes of additional analysis and are not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined financial statements as a whole.

Carpenter, Evert & Associates, Ltd.
Certified Public Accountants

Minneapolis, Minnesota
March 25, 2021

BOUNTIFIELD INTERNATIONAL
COMBINING SCHEDULE OF SUPPORT AND REVENUE, EXPENSE AND CHANGES IN NET ASSETS
FOR THE YEAR ENDED JUNE 30, 2020

	Bountifield US	CTI, Inc.	Bountifield Senegal	Bountifield Malawi	Elimination Entries	Total
Support and Revenue:						
Contributions	\$ 987,854	\$ -	\$ -	\$ -	\$ -	\$ 987,854
Government Grants	340,140	-	-	-	-	340,140
In-kind Contributions	57,900	-	-	-	-	57,900
Contract Revenue	-	-	206,894	101,393	(308,287)	-
Product Sales	-	-	4,946	31,503	-	36,449
Investment and Other Income	822	-	-	-	-	822
Total Support and Revenue	1,386,716	-	211,840	132,896	(308,287)	1,423,165
Expense:						
Salary Expense	341,082	-	103,612	21,986	-	466,680
Payroll Taxes and Benefits	37,211	-	10,606	-	-	47,817
Total Personnel Costs	378,293	-	114,218	21,986	-	514,497
Professional Fees	587,440	-	13,594	23,527	(308,287)	316,274
Travel	45,650	-	17,830	59,767	-	123,247
Project Expense	22,481	-	41,497	17,270	-	81,248
Rent	47,150	-	9,112	3,427	-	59,689
In-kind Services	57,900	-	-	-	-	57,900
Meetings and Conferences	4,171	-	2,664	32,097	-	38,932
Other Expense	23,419	-	532	9,550	-	33,501
Insurance	12,635	-	13,807	-	-	26,442
Supplies	25,417	-	1,549	2,138	-	29,104
Interest and Bank Fees	17,180	-	1,509	935	-	19,624
Postage and Shipping	4,022	-	4	7,284	-	11,310
Utilities	815	-	5,116	1,559	-	7,490
Advertising and Promotion	4,454	-	2,927	-	-	7,381
Printing	2,882	-	-	202	-	3,084
Depreciation	-	-	12,411	-	-	12,411
Total Expense	1,233,909	-	236,770	179,742	(308,287)	1,342,134
Change in Net Assets	152,807	-	(24,930)	(46,846)	-	81,031
Net Assets - Beginning of Year	695,529	(4,400)	(280,360)	(19,280)	(1,997)	389,492
Net Assets - End of Year	\$ 848,336	\$ (4,400)	\$ (305,290)	\$ (66,126)	(1,997)	\$ 470,523

See Statement of Auditor's Responsibility.

BOUNTIFIELD INTERNATIONAL
COMBINING SCHEDULE OF FINANCIAL POSITION
JUNE 30, 2020

<u>ASSETS</u>		Bountifield Senegal	Bountifield Malawi	Elimination Entries	Total
<u>Current Assets:</u>					
Cash and Cash Equivalents	\$ 463,071	\$ 27,647	\$ 9,113	\$ -	\$ 499,831
Accounts Receivable	477,229	2,453	17,930	(450,680)	46,932
Inventory	-	1,489	17,063	-	18,552
Prepaid Expense	32,473	9,184	1,375	-	43,032
Total Current Assets	972,773	40,773	45,481	(450,680)	608,347
<u>Beneficial Interest in Assets Held by the</u>					
Presbyterian Church (USA) Foundation	114,922	-	-	-	114,922
Security Deposits	8,055	1,966	-	-	10,021
Investment in CTI, Inc.	100	-	-	(100)	-
Investment in SARL Senegal	-	-	-	(1,897)	-
Property - Net	-	9,092	-	-	9,092
TOTAL ASSETS	\$ 1,095,850	\$ 51,831	\$ 45,481	\$ (452,677)	\$ 742,382
<u>LIABILITIES AND NET ASSETS</u>					
<u>Current Liabilities:</u>					
Accounts Payable	\$ 49,141	\$ 4,869	\$ 7,594	\$ -	\$ 61,604
Accrued Salaries and Vacation	14,981	6,160	(135)	-	21,006
Other Accrued Expenses	22,647	4,858	999	-	28,504
Deferred Revenue	1,242	-	-	-	1,242
Notes Payable	79,603	341,234	103,149	(450,680)	79,603
Total Current Liabilities	167,614	357,121	111,607	(450,680)	191,959
PPP SBA Loan	79,900	-	-	-	79,900
Total Liabilities	247,514	357,121	111,607	(450,680)	271,859
<u>Net Assets:</u>					
Without Donor Restrictions	188,116	(296,871)	(66,126)	-	(179,381)
Undesignated	(590)	(10,316)	-	-	(10,906)
Cumulative Translation Adjustment	-	1,897	-	(1,997)	-
Capital Stock	-	-	-	-	-
With Donor Restrictions	660,810	-	-	-	660,810
Total Net Assets	848,336	(305,290)	(66,126)	(1,997)	470,523
TOTAL LIABILITIES AND NET ASSETS	\$ 1,095,850	\$ 51,831	\$ 45,481	\$ (452,677)	\$ 742,382

See Statement of Auditor's Responsibility.